



## Nationwide holiday letting, with a truly local heart

"Cottages.com has shown **experience and expertise** with a great team of staff including a local representative. I have been **amazed by how busy the bookings have been**."

Mrs Stacy-Marks Mid Balchandy



verything we strive for centres on delighting customers and ensuring our owners feel we are the most effective and friendly agency in the business. I'm confident you'll eel the same and I look forward to welcoming you.

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Shelley D'Arcy **/** ice President of Property Recruitment

0345 268 1831 v.cottages.com/let-your-property Choosing the right people to let your holiday home is incredibly important, but you can rest assured that with decades of experience helping thousands of owners like you, we make the whole experience enjoyable, hassle-free and most of all, a success.



Cottages.com is our market-leading brand, offering massive reach and nationwide promotion. As part of letting with us, we also operate a range of specialist, in-house brands to increase distribution opportunities for your property.

But that's not all, as well as being listed through some of our well-known brands, we will also market your property on over 700 partner websites including:



"We have achieved 90% occupancy in the last year. Everything has run as smooth as clockwork. The staff we speak to are always pleasant and helpful face to face and over the phone."

Mr Smith Old Chalksole Cottages ATTILLE



## Maximise your BOOKINGS

We spend over £30 million a year generating bookings for our owners. Let your property with us, and you'll soon be reaping the reach and expertise.

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#### Online

We're proud to be a Google Partner and to hold Bing Ads accreditation. Our fantastic relationship with Google means we have dedicated support and access to exclusive features to ensure we appear prominently in search results.

#### Social Media

We've got over 500,000 followers across a full spectrum of social media channels including Facebook, Twitter, Instagram, Pinterest and YouTube.

#### Email

Using advanced marketing techniques and systems, we segment our database of 12 million loyal customers to specifically target holidaymakers who we know will love properties like yours.



#### Direct mail, PR, press and travel agents

We understand that some customers still search for holidays in more traditional ways, which is why we work with selected reputable travel agents and even operate a number of local offices around the UK. Our showcase brochures and mini-brochures are carefully targeted and sent to the holidaymakers most receptive to offline mailings. We also secure regular coverage with popular national and regional media titles.

#### TV and online video promotion

Our TV and online video campaigns target prime audiences, receiving millions of views throughout the year.



"We are **very pleased** with the way our property has been marketed by cottages.com and the **number of bookings** we have received since starting the business."

**Mrs** Atkins The Bothy

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## Let your unique PROPERTY

From yurts, pods and shepherd's huts to treehouses, traditional cottages, coastal retreats and super luxury modern spaces, cottages.com is the letting agent to help you maximise income from your property. We successfully work with thousands of unique properties, all characterful and all offering their own unique holiday experiences.

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### Traditional cottages







### Glamping & quirky properties







#### Premium & luxury properties







Large properties & complexes







"The addition of a log burner has extended our winter season by **approximately 6 weeks**. We have been **so pleased** with occupancy levels that we decided to apply for planning permission for a further two cottages. We are **looking forward to** working closer with cottages.com in the future."

Mr Sayer The Old Dairy

## Increase income through **BESPOKE COLLECTIONS**

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Certain customers look for particular features, amenities and experiences. Getting the right properties in front of the right guest is at the heart of what we do. Our various bespoke property collections offer a great way to spotlight features and better direct customers to accommodation which meets their needs. The results speak for themselves.

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### **Baby and Toddler**

An owner who has a property in our 'Baby & Toddler' collection earns 60% more income than those without.

## Hot Tubs

An owner who installs a private hot-tub at their property receives 47% more income than those without.

#### H Pet-Friendly

More and more people are looking to take their pets on holiday with them. As such, 31% of guests took a pet with them on holiday this year. Our owners with pet-friendly properties received 16% more income on average compared to properties which do not have pets.



#### **Celebration Houses**

An owner with a property in our 'Celebration Houses' collection earns 45% more income than the average sleeps 8+ property.

## Romantic Getaways

An owner who has a property in our 'Romantic Getaways' collection earns 29% more income than the average sleeps 2 - 4 property.





"Our local representative adds great local knowledge and a warm human touch to the holiday letting process. Subsequently the bookings are already coming in - what more could you want? Great job!"

Mrs Fuller The Gables

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## National reach WITH LOCAL SUPPORT

0345 268 1831



"Owner Services are very, very good. I do feel secure, I can put the problems to cottages.com and they'll sort it out. I couldn't rate them higher. It's like a family when I phone up."

Mrs MacLarty Sheeoch



# SUPPORT

We appreciate just how valuable your holiday property is to you, and how precious your free time and peace of mind are. That's why we're here to make sure that letting out your holiday home is an enjoyable, stress-free and profitable experience. We spend time getting to know our owners to support all of their individual letting needs. Here's how:

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Our friendly, UK based owner services team are available 7 days a week via telephone, email or webchat.

#### Online owner portal

Access our user-friendly owner website via your computer, tablet or mobile phone. Keep track of bookings, payment information, customer feedback and exclusive promotions.

#### Customer gueries and feedback

We answer customer questions, offer advice and on the rare occasions they occur, handle any issues quickly and courteously.

#### **Bookings and payments**

We handle customer bookings and process payments over the phone and online. We'll pay you in advance for every booking with VAT, commission and all other costs deducted. We'll resolve any cancellations professionally and quickly release your property for re-booking.

#### Grading your property

We'll grade your property against our star grading scheme.

#### Property management services

From our local offices, we're able to offer help with cleaning, changeovers and maintenance of your property should you need it. In other areas, our property managers will be able to recommend reputable local caretakers and cleaners.

#### Managed pricing service

Using a combination of cutting edge technology and experienced analysts we're able to finely tune your prices in line with market conditions in order to maximise bookings and income.

#### Free professional photography and property descriptions

Before going live on our websites, we'll visit to take a full set of high quality, supersize images and create a detailed description of your property.

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"The service from our local representative and her office-based team has been **excellent**. Hindsight is a wonderful thing but we really do **wish we had jumped ship to cottages.com earlier** than we did." 11

Mr & Mrs J Freeman Driftwood

## Enjoy owner BENEFITS

We are here to help you maximise he bookings and income from your bliday property. Often, simply adding a few extra facilities or upgrading those you already offer can make a nuge difference in widening appeal to potential customers. We are proud to have forged successful artnerships with trusted businesses offering products and services that omplement ours. Here are just some that you can take advantage of:

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#### Tailor-made insurance

Holiday let insurance with public liability cover of £2m is considered a minimum standard by the UK's Tourist Boards. At cottages.com, we insist on £5m to help protect our owners, so you can rest assured that you're receiving the highest level of cover. For complete peace of mind, you might also require insurance cover for accidental damage to your property and its contents, as well as for consequential loss of rental income. We have carefully selected insurance partners who are able to offer owners a comprehensive insurance package, which provides all the cover you need at specially discounted rates.

#### Taxation and legal advice

As part of our owner support, we're pleased to offer the services of taxation and legal specialists at specially negotiated rates. For over 15 years, our partners have provided owners with expert advice on VAT, income tax, the Rents Act, short-hold tenancy and more.

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"We are so glad we decided to go with cottages.com. Their local representative has been there every step of the way with advice and guidance in our journey to turn an old wreck of a cottage into 4\* luxury holiday accommodation. We even managed to get 9.4 weeks' worth of bookings from an artist's impression sketch while the cottage was renovated."

**Miss Harrison** Briar Cottage 0



## Thinking of BUYING?

If you're thinking of buying a holiday let, we can offer you some initial advice on locations to consider, types, styles and size of property, as well as features and amenities to look out for.

Once you've secured your ideal holiday home, we can then arrange a further visit to talk through the next steps to starting your letting business.

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# Here are our top tips if you're thinking of buying:

- **Location** it goes without saying that properties within popular tourist areas get the most bookings
- Traditional features many holidaymakers look for features like exposed beams, stone walls and log fires
- A garden perfect for families to enjoy on summer evenings
- Off-road parking as close to the property as possible
- Close to amenities being within walking distance of a local shop, pub or restaurant is always popular
- **Quality** take care to decorate, furnish and equip your property to the highest standard to get positive feedback and enjoy the greatest return
- Added extras Features such as hot tubs, Wi-Fi and a games room will help to increase bookings







Let's get STARTED!

#### **Get in touch** If we haven't already, let's have a chat about your property

#### Arrange a visit

We'll meet you at your property to provide an income projection and discuss all aspects of holiday letting

**Start receiving bookings** Sign up and we'll get your property online generating income



# Don't delay

### We'd love to hear from you

Call today to see how we can help you on your letting journey.

#### **Opening Times**

Monday 9am-7pm Tuesday to Friday 9am-6pm Saturday 9am-5pm Sunday 10am-2pm

## **0345 268 1831** www.cottages.com/let-your-property



## Call: 0345 268 1831 (calls charged at local rate) Visit: www.cottages.com/let-your-property

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